

OREGON

The City of Newport Airport Committee will hold a meeting at 2:00 P.M., on Tuesday, November 10, 2015 in Conference Room A in the Newport City Hall, 169 SW Coast Highway, Newport, Oregon 97365.

The meeting location is accessible to persons with disabilities. A request for an interpreter for the hearing impaired, or for other accommodations for persons with disabilities, should be made at least 48 hours in advance of the meeting to Peggy Hawker, City Recorder 541.574.0613.

The City of Newport Airport Committee reserves the right to add or delete items as needed, change the order of the agenda, and discuss any other business deemed necessary at the time of the work session and/or meeting.

CITY OF NEWPORT AIRPORT COMMITTEE MEETING AGENDA

Tuesday November 10, 2015 2:00 P.M.

- I. Call to Order
- II. Roll call
- III. Approval of minutes from September 15, 2015 meeting
- IV. Status of RFP for Airport/FBO Operations
- V. Connect Oregon grant information/discussion
- VI. Regional Airport Task Force update: Painter and Busby
- VII. FAA Master Plan: Update-Bertuleit
- VIII. Report on hangar rental agreements, including box hangar lease provisions
- IX. Operations report
- Χ. Committee comments.
- XI. Public comments
- XII. Develop next agenda
- XIII. Adjournment



The City of Newport Airport Committee met on the above date in Conference Room A of Newport City Hall. In attendance were: Committee chair Jeff Bertuleit, committee members Susan Painter, Mark Watkins, Ralph Grutzmacher, and Ken Brown. Gary Baker had previously advised he would not be able to attend. Also in attendance were: City Manager Spencer Nebel, City Council liaison Ralph Busby, Airport staff Lance Vanderbeck, and Committee staff Bob Fuller (Public Works).

Call to order.

The meeting was called to order at 2:05 PM by Committee chair Jeff Bertuleit.

- Roll call.
- III. Approval of August 11, 2015 minutes.

Susan Reese requested wording be added to the section regarding hangar leases to indicate the City Recorder and City Attorney would have all leases signed by the September Airport Committee meeting date. With that addition, motion was made and seconded to approve the minutes of the August 11, 2015 meeting. The motion passed on a unanimous voice vote.

IV. Continued: Discussion of RFP for Airport/FBO Operational Services
A revised draft of the RFP was distributed. A discussion ensued regarding
questions and suggestions for additional modifications to the document
(refer to memo from City Manager regarding discussion points included in
meeting packet).

The consensus of the Committee was to modify the financial information requirement to indicate the City will have a "right to inspect" financials on a quarterly basis.

The Committee also agreed the contractor would be responsible for any repairs to equipment up to \$5,000. The City's current budget for repairs is about \$25,000. Nebel noted all City-owned structures would continue to be insured by the City.

RFP dates and timelines will be set when the RFP is issued; Nebel advised the intent is to allow five weeks for responses. He also indicated there will be a non-mandatory pre-bid conference.

T-hangar leases will remain with the City.

Contract time parameters: General agreement was for reviewing the hard numbers after three years regarding any subsidy needs; then negotiate for years four and five. The question arose as to what happens after this time period; Nebel advised he will discuss options with City Attorney Steve Rich.

The discussion then moved to Part 139 Certification. Watkins asked what would be the advantage of keeping the certification; Grutzmacher said there is no advantage at this time. Vanderbeck noted that the airport has to be maintained at this level because of FAA grant assurances, so the level of maintenance would not change. Nebel said it might be useful to include wording similar to "What would the impact be of eliminating Part 139?"

Following the discussion, a motion was made and seconded to proceed with the RFP. Nebel noted the Committee will be involved in interviews of responders.

V. Air charter service

Vanderbeck advised there will be a conference call with Robert Walker of Devinaire this Thursday to discuss air charter service possibilities. The committee recommended Devinaire be encouraged to provide display materials at the airport. Vanderbeck also advised as a side note the biplane tour pilot has ended his season; he will contact him in January to see about a return next year.

At this time (3:30 PM), Committee members Watkins, Reese, and Brown had to leave due to prior commitments, resulting in a loss of quorum. Before they left, Nebel advised he will have a report on the status of leases available at the November 2015 meeting.

Chair Bertuleit therefore adjourned the meeting at this time and no further business was conducted.



OFFICE OF THE CITY MANAGER
City of Newport, Oregon
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Newport, OR 97365
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MEMO

DATE: November 6, 2015

TO: Airport Committee

FROM: Spencer Nebel, City Manager

SUBJECT: The November 10, 2015 -- Airport Committee Meeting

This is just a brief report for you due to time restrictions.

Status of RFP for Airport/FBO Operations

The RFP was delayed waiting for resolution of insurance issues as well as other demands place on my time following the last Airport Committee meeting for other city issues. The RFP is now out and has been sent to the companies that responded to the Expression of Interest. The schedule has been revised taking into account Thanksgiving and the up-coming holidays as follows:

RFP released - Wednesday, November 6, 2015 Optional Site Visit - Tuesday, December 8, 2015 at 2 P.M. Questions on RFP - Friday, December 11, 2015 Responses to Letters - Friday, December 18, 2015 RFP Deadline - Wednesday, January 6, 2016 3:00 P.M.

The RFP will be advertised in the same locations as we advertise Expressions of Interest. The Complete RFP is also on the city's website.

I do apologize for the delay in getting this RFP out, however I think the revised timing will work well.

Connect Oregon Grant Information/Discussion

Lance Vanderbeck has taken to lead in pulling together an application for an update to the city's AWOS System as well as implementation of a ground link system at the Newport Airport. The application is scheduled to go out before the end of this month.

Regional Airport Review Task Force Update

Susan Painter is the formal representative on the Regional Airport Task Force, Councilor Ralph Busby is the Chair of the Task Force. They will give an update on activities with this group.

FAA Master Plan Update

Airport Committee Chair is the official representative on this body. Jeff will update the Committee on the first meeting of the Airport Master Plan Planning Advisory Committee. Please note that Susan Painter is also on the Planning Advisory Committee representing the Regional Task Force. Furthermore Councilor Ralph Busby and Airport Committee member Mark Watkins participated in this meeting as well.

Airport Hangar Leases

An update will be given on the leases. Councilor Ralph Busby has requested discussion on a modification to the existing agreement for land leases for the box hangars. In addition, I will give an update as to the status as to the rental agreements. A copy of the box hangar lease is attached for your review.

Respectfully submitted,

2 Pall

Spencer R. Nebel City Manager



OREGON

City of Newport

REQUEST FOR PROPOSALS FOR THE OPERATION OF THE NEWPORT, OREGON MUNICIPAL AIRPORT

PROPOSAL DEADLINE: January 6, 2016, 3:00 P.M., P.S.T. Contact: Peggy Hawker, City Recorder/Special Projects Director 541.574.0613

p.hawker@newportoregon,gov

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Request for Proposal for the Operation of the Newport, Oregon Municipal Airport

A. Purpose

The Newport Municipal Airport (ONP) was constructed in 1943 by the U.S. Civil Aeronautics Administration. The airport was turned over to the city ownership in 1947. Since that time, the airport has been municipally owned and operated by the City of Newport. In 2006, the city acquired the assets of the fixed based operator and has operated the airport, including fixed base operations, as a department of the city since that time.

The City of Newport, Oregon is seeking proposals from potential vendors for the operation of the Newport Municipal Airport through a contractor/concession agreement with the City of Newport. The contractual/concession operations include all general maintenance activities, utilities, operational expenses, fixed based operations, customer services, and development of new services at the airport. In addition to airport operations, the City of Newport wastewater division disposes of sludge in the open areas of the airport grounds. Access to airport grounds is also provided to the Police Department for access to the shooting range, and to the Parks and Recreation Department for various activities. The successful proposer will ensure that the premises are principally used for conducting aviation, or aviation related, businesses and shall abide by all grant assurances provided to the FAA by the city, and all federal, state, and local laws in operating the airport.

The City of Newport is obligated to operate the airport in accordance with various FAA standards. The successful proposer will be required to operate the airport, on behalf of the city, in accordance with federal and state obligations, including grant assurances as outlined in the "Airport Sponsor and Airport User Rights and Responsibilities" guidelines that are attached to this document. Furthermore, the airport must be operated to meet the requirements of the "Airport Certification Program, in accordance with the Federal Aviation Act of 1958, as amended," and "Part 139."

In return, consideration will be given to providing the successful proposer with: a monthly management fee; collection and retainage of all revenue from fuel sales, hangar rentals, tie down fees, rental of space within the fixed base operations building, coordination of the leases regarding the same; and retention of any additional revenue it may generate from additional services it provides. New operational services must be approved by the City of Newport and possibly others, including the FAA. The successful proposer will be required to carry insurance with companies qualified to do business in the State of Oregon as outlined in this document. It is anticipated that this agreement would be implemented approximately 120 days after an award is made. The City of Newport reserves the right to reject any or all proposals.

B. Objective

The City of Newport seeks to privatize the operation of the airport through a contractor/concession arrangement best to meet the city's long term goals which include:

- B-1 Reduction, and/or elimination, of the subsidy from the city's General Fund over a three to five year period for airport operations.
- B-2 Maximize reinvestment in the public infrastructure, as provided for in the Airport Master Plan, at the airport through the FAA and others with the advice and direction from the operator.
- B-3 Expand the commercial use of the airport.
- B-4 Continue to emphasize quality customer service both to local and visiting pilots and passengers to the airport.
- B-5 Facilitate local economic development by positioning the airport and surrounding property to be ready for development.

C. Statement of Needs/Scope of Services

The following is a listing of potential elements to be included in a request for proposals (RFP) to operate the Municipal Airport in Newport, Oregon.

C-1.0 General Performance

- C-1.1 The contractor will manage and operate the airport for the use and benefit for of the city and general public in accordance with the provisions included in the RFP.
- C-1.2 The contractor shall maintain monthly records of all correspondence and financial transactions relating to the operation of the airport.
- C-1.3 The contractor shall maintain the State of Oregon 12002 water permit and provide monthly reports to the Airport Advisory Committee and to the City Council on various aspect of airport operations.
- C-1.4 The contractor shall work with the city to develop and maintain policies for environmental protection at the airport and once the policies are adopted, work to maintain compliance with those policies.
- C-1.5 The contractor shall attend meetings of the Airport Advisory Committee and, when requested, attend meetings of the City Council.
- C-1.6 The contractor shall provide public relations and marketing of services for the airport to increase business at the airport.

- C-1.7 The contractor shall provide an accurate accounting of all revenues and expenditures relating to the operation of the airport and FBO operations under this contract, and keep monthly financial reports.
- C-1.8 The contractor shall be involved in educating the community on various airport operations.
- C-1.9 The contractor will continue the employment of the city's two full-time employees for a minimum period of six months after initiation of the contract at a minimum of the current hourly rate for those employees. The City of Newport will coordinate with the contractor relating to benefits for those two employees for a period of time not to exceed six months.
- C-1.10The contractor must perform reasonably, safely, and legally in compliance with federal, state, and local regulations, and in a manner consistent with this agreement.
- C-1.11The contractor shall also be responsible for providing a work product and services of a quality and professional standard acceptable to the city.
- C-1.12The contract will be awarded by the City Council, with a recommendation from the Airport Committee and City Manager, and will be under the general supervision of the City Manager with advice from the Airport Committee.

C-2.0 Airport Operations

- C-2.1 The contractor shall operate and maintain the airport in compliance with 14CFR Part 139, the airport certification manual, FAA minimum standards, and the airport certificate including but not limited to the following items:
 - a. Keep, maintain and furnish upon request the necessary records required by the FAA.
 - b. Employ sufficient qualified personal in the operation of the airport.
 - c. Maintain all paved areas of the airport.
 - d. Maintain markings, signs, and lighting at the airport.
 - e. Mowing grass throughout the Airport facility.
 - f. Follow all procedures and protocols for handling hazards substances and materials and meeting various required safety standards.
 - g. Work with the city to review, update, and exercise an airport emergency plan.
 - h. Conduct daily inspections as required as required by the FAA and others.

- i. Limit access for pedestrian and ground vehicles in accordance with airport security needs.
- j. Remove, mark, or light any obstructions within the airport.
- k. Protect navigational aids.
- 1. Manage the wildlife hazard program.
- m. Report airport conditions through NOTAMs and other required means.
- n. Identify, mark, and light any unserviceable areas within the airport.
- o. Coordinate the Fire Department's involvement with ARFF.
- p. Maintain certification and operation of AWOS.
- q. Coordinate the provision of rental cars.
- r. Conduct airport operations consistent with the grant assurances, and commitments thereunder, provided by the City to the FAA.
- s. This list is not intended to be all inclusive but demonstrates the types of efforts which would be the contractor's responsibility for the operation of the Airport in compliance with FAA requirements.
- C-2.2 The Contractor shall be the primary point of contact and assist the city in the city's dealing with all applicable federal and state agencies relating to airport operations and development.
- C-2.3 The contractor agrees to maintain secure areas during the operation of the airport.
- C-2.4 The contractor shall provide sufficient staffing to operate the airport for aviation access 24 hours a day and have a least one staff person available at the airport seven days a week 8 A.M. to 5 P.M. exclusive of Thanksgiving Day, Christmas Day, and New Year's Day.
- C-2.5 The contractor shall act as a representative of the city through participation at meetings and activities of present and future airport users and interest groups, and include this activity in monthly reports to the Airport Advisory Committee and City Council.
- C-2.6 The contractor shall be responsible for preventive maintenance and minor repairs to the facilities, equipment, and infrastructure located at the airport. Minor repairs are those with costs under \$5,000. Major repairs shall remain the obligation of the City of Newport subject to approval of expenditures and authorization by the City

- Manager in writing to proceed with those repairs for any portion of repairs that are in excess of \$5,000 per occurrence. The city shall oversee those major repair contracts.
- C-2.7 The contractor shall be responsible for all notifications necessary should a temporary closure of the airport be required.
- C-2.8 The contractor shall not be responsible for any maintenance to federal facilities including airport aides operated and maintained by the FAA except to ensure that other airport operations do not damage or negatively affect those federal facilities.
- C-2.9 The contractor shall maintain authorized representatives on-call for all hours when the airport is not staffed for service or emergency situations at the airport. A representative must be able to respond to the airport within 60 minutes for these situations.
- C-2.10The contractor shall not conduct operations in or on the airport in any way that interferes with the responsible use of the facility by others at the airport in the reasonable judgement of the city.
- C-2.11The contractor shall be responsible for all routine maintenance activities at the airport including grounds, building, and infrastructure except as specifically outlined in this proposal.
- C-2.12During the remaining useful life of existing city-owned or leased equipment, the city shall provide said equipment for use at the airport. The contractor shall be responsible for maintenance of this equipment.

C-3.0 Fixed Base Operations

- C-3.1 The contractor shall provide fueling services at the airport utilizing the city-owned tanks, pumps, and equipment with self-serve Avgas being available 24 hours per day, seven days per week, and jet fuel being available between 8:00 A.M. 5:00 P.M., and by prior arrangement at other times.
- C-3.2 The contractor shall maintain the city leased and owned components of the fueling system at the airport.
- C-3.3 The contractor shall maintain a pilot's lounge, courtesy cars, ground handling services, and concierge services for pilots utilizing the airport. The courtesy cars will be provided by the City of Newport.
- C-3.4 The contractor may provide aircraft maintenance, instruction, plane rentals, and charter flights with appropriately licensed individuals conducting those services.
- C-3.5 The contractor will review the price of fuel and recommend appropriate adjustments to fuel prices based on keeping the gas prices competitive with

- other similar airports, and within any formula, including any discount pricing for locally based aircraft, adopted by the City of Newport.
- C-3.6 All business services shall be provided by the contractor at the airport on a non-exclusive basis in accordance with minimum standards adopted, or as hereafter amended, by the City of Newport for commercial aeronautics activities at the Newport Municipal Airport.

C-4.0 <u>Leases and Rents</u>

- C-4.1 The contractor shall prepare, negotiate, administer, and enforce on behalf and in the name of the city all the lease agreements, contracts, documents, and instruments relating to the Newport Municipal Airport. All leases, new or renewals, shall be reviewed and if accepted, executed by the city.
- C-4.2 The city specifically authorizes the contractor to request and demand all rent and other such charges on behalf of and in the name of the city.
- C-4.3 The contractor shall provide for routine invoicing and collection of all fees, rents, and property lease charges due to the airport.
- C-4.4 The contractor may sublease space at the Airport, under lease to the successful proposer, with the authorization of the City.

C-5.0 Planning and Economic Development

- C-5.1 The contractor shall assist the city in obtaining FAA, Oregon Transportation Funding or other funding for major improvements at the airport.
- C-5.2 The city with the assistance of the contractor shall provide for planning and development for the airport and the surrounding airport lands in coordination and cooperation with the city.
- C-5.3 The contractor shall encourage the development of new facilities and services in accordance with the approved airport master plan.
- C-5.4 The contractor shall submit periodic input concerning the airport layout plan (ALP) to the city.
- C-5.5 The contractor shall assist the city with development for approval of a five-year airport capital improvement plan.
- C-5.6 The contractor will provide support and assistance for continuing the development of the airport with state or federal funding sources.
- C-5.7 The contractor shall support the city in its goal of attracting commercial passenger air service to the Newport Municipal Airport.

- C-5.8 The city shall be responsible for costs relating to capital improvements, major repairs, and other investments of new assets at the airport as approved by the city through the city's annual appropriation process.
- C-5.9 The city will be responsible for design, construction management, and oversight for capital outlay projects at the airport.

C-6.0 Budgeting

- C-6.1 At the time that department budgets are due, the contractor shall prepare an annual operating projection, and requests, that will include the following:
 - a. Detail projection of revenues and expenses that would be incurred by the city relating to airport operations for each fiscal year with this report being submitted to the City Manager in accordance with a budget schedule adopted for all city departments.
 - b. Contractor shall submit request for capital and major expense items that are anticipated in the upcoming fiscal year, and would be paid for by the city.
 - c. The contractor shall submit a list of recommended fees on an annual basis a part of the appropriations process.
 - d. All final decisions related to appropriations by the city for the budget and fee schedules relating to the operations of the airport will be determined by the City Council.

C-7.0 Finances

- C-7.1 The contractor agrees to pay, at its sole expense, for all operational charges for the airport electricity, water, sewer, garbage, all system monitoring, annual fire extinguisher inspection, fire system annual inspection, and other costs not related to a specific tenant or leased property that is the responsibility of the city's operation of the airport.
- C-7.2 The city shall be responsible for providing property and liability insurance for the airport property with the fixed base operator having the responsibility to provide the following insurance, and include the City of Newport as an additional named insured:
 - a. \$5,000,000 general liability limit;
 - b. \$5,000,000 general liability umbrella;
 - c. An Airport Operators General Liability Policy that shall include the following coverages:

- (1.) \$10,000,000 products completed operations aggregate limit;
- (2.) \$10,000,000 personal injury and advertising injury aggregate limit;
- (3.) \$10,000,000 malpractice aggregate limit;
- (4.) \$10,000,000 each occurrence limit;
- (5.) \$500,000 fire damage limit any one fire;
- (6.) \$5,000 medical expense limit any one person;
- (7.) \$10,000,000 hangarkeepers limit any one occurrence;
- (8.) \$10,000,000 hangarkeepers limit any one aircraft
- (9.) \$10,000,000 non-owned aircraft liability limit any one occurrence.
- d. Auto liability;
- e. Property coverage for all property owned by the successful proposer;
- f. Workers' compensation coverage (statutory limits);
- g. Indemnity for environmental pollution losses.
- C-7.3 As part of the contractor's compensation, contractor shall collect and keep all revenue from the sale of fuel, and consistent with the intent of C-3.5.
- C-7.4 The contractor shall be responsible for collecting all existing fees for hangars, tie downs, and other facilities, with those fees being kept as part of its compensation for operating the airport.
- C-7.5 The contractor shall keep financial records including profit and loss statements. The contractor shall allow inspection of these reports if requested by the city.

C-8.0 Terms of Agreement

C-8.1 The term of the agreement will be for three years with the option to renew, subject to negotiations, for an additional two-year period.

D. Qualifications

D-1.0 Experience

D-1.1 The contractor must have experience in FBO and or Airport operations.

D-2.0 Ability to do business

D-2.1 The proposer must have the ability to do business in the City of Newport, State of Oregon, and the United States of America during the term of the contract.

D-3.0 Miscellaneous

- D-3.1 Proposers will need to demonstrate their financial ability to fulfill the contract. Information marked "Confidential" and placed in a separate marked envelope will be treated as confidential to the extent the law provides in ORS192.502(4).
- D-3.2 All costs in preparing the proposal are the responsibility of the proposer.
- D-3.3 The name (or names) of those authorized to negotiate a contract on behalf of the proposer shall be provided.

E. Proposal Instructions

E-1.0 Proposal Preparation

- E-1.1 Proposer must submit a proposal which demonstrates and provides evidence that the proposer has the capabilities, professional expertise, and experience to provide the necessary services as described in this RFP. The proposer shall ensure that all information required here is submitted with this proposal. All information provided should be verifiable by documentation that may be requested by the city. Failure to provide all information, inaccuracy or misstatement may be sufficient to cause for rejection of the proposal or rescission of any award.
- E-1.2 An optional site visit will be conducted on Tuesday, December 8, 2015, at 2:00 P.M. Proposers may submit any questions or requests for additional information regarding the project in a written format by Friday, December 11, 2015, to Peggy Hawker, City Recorder at p.hawker@newportoregon.gov or via fax at 541.574.0609. A list of questions and the city's responses will be posted on the city's website (www.newportoregon.gov) by Friday, December 18, 2015. Proposals shall be received by Wednesday, January 6, 2016, at 3:00 P.M., PST, in the City Manager's Office, attention: Peggy Hawker, City Recorder, 169 SW Coast Highway, Newport, Oregon 97365, 541.574.0613.

E-2.0 Proposal Submission

Responses must, in any event, contain the following information and be organized into separate sections using the format described below in order to provide each firm an equal opportunity for consideration.

E-2.1 General Information

- a. Letter of intent.
- b. Names and Qualifications of Corporate/Company officers/owners.
- c. Company address/locations and other appropriate contact information.
- d. A full description of the proposer's entity (corporation, partnership, etc.) and identification of all parties including a disclosure of all person or entities having a beneficial interest in the proposal.
- e. Provide resumes of the on-site manager and other key personnel.

E-2.2 Experience

- a. A brief history of the company.
- b. Description of the firm's prior experience related to airport operations.
- c. Resumes and or description of experience of each key member.

E-2.3 Financial Fitness

- a. The proposer must provide sufficient proof supporting the proposer's financial ability to fulfill the obligation of operating the airport.
- b. Financial statements including, but not limited to, balance sheet and income statements for the past two years are requested.
- c. Information marked "Confidential" and placed in a separate marked envelope will be treated as confidential to the extent the law provides in ORS192.502(4).

E-2.4 Operations Plan

Attach a narrative description of the proposer's scope of operations setting forth each business activity proposed for the Newport Municipal Airport in accordance with the statement of needs/scope of services, and the means and methods employed to operate the airport and FBO in order to provide high quality service to general aviation patrons and the general public. The proposer shall outline specific services in addition to those outlined within the request for proposals that would be provided to the aviation community as part of the fixed base operations at Newport Municipal Airport.

E-2.5 Exceptions

Please list any exceptions or deviation from the statement of Section C., needs/scope of services, and Section D., qualifications as outlined within this request for proposal.

E-2.6 References

Please provide a list of client references of similar service contracts including the name, address, and telephone number of those references.

E-2.7 Payment for Services

Please indicate the monthly fee that would be charged for providing the services as outline in the proposal to the City of Newport for the first three years of operations. This fee would be in addition to the total revenues generated from leases, fuel sales, and other income producing activities at the Airport.

E-2.8 Additional

The proposer is encouraged to provide a plan to promote the airport and aviation generally within the community and to participate in activities in Newport and Lincoln County.

E-2.9 Sign Proposal

Proposals shall be signed by the authorized representative of the proposer.

E-2.10 Proposer Preparation

Proposals should be prepared simply and economically, providing a straightforward, concise, detailed description of capabilities that satisfy the requirements of the RFP with one paper (hard copy) being provided to the City Recorder, and a digital copy being provided for purposes of review by the City of Newport. Please use the outline as presented in E-2.0 Proposal Submission (E-2.1 through E-2.9).

E-2.11 Expenses for Proposals

All expenses for making proposals to the city shall be borne by the proposer.

E-2.12 General Notes

All information submitted to the city in response to this solicitation will constitute public information, except as marked "Confidential" to the extent allowed under ORS192.502(4), and will be available to the public for inspection upon request pursuant to the Oregon Public Records Law.

It is the proposer's responsibility to ensure that their proposal is received prior to, or at the specific time and place, designated in this solicitation. Proposals received after that specified date and time shall not be considered by the City of Newport.

E-3.0 Proposal Evaluation: Factors and Weight

- E-3.1 Financial benefit to the airport 25%.
- E-3.2 The range and scope of proposed FBO services that will be provided 15%.

- E-3.3 Financial ability to successfully operate the airport 15%.
- E-3.4 Proposed marketing and promotion efforts to enhance fuel sales and other operations at the airport 10%.
- E-3.5 Experience of the proposer in the provision of FBO/airport operation services 20%.
- E-3.6 Responsiveness of proposal in meeting the objectives outlined in the RFP 15%.

F. Standard Terms and Conditions

City reserves the right to extend the submission deadline should this be in the best interest of the City. Proposers have the right to revise their proposals in the event that the deadline is extended.

The City reserves the right to withdraw this RFP at any time, and will notify proposers that the solicitation has been canceled. The City makes no representation that any contract will be awarded to any proposer responding to the RFP. The City reserves the right to reject any or all submissions.

If in City's judgment, an inadequate number of proposals are received or the proposals received are deemed non-responsive, not qualified, or not cost effective, the City may, at its sole discretion, reissue the RFP, or execute a contract with the next highest ranked proposer, or to cancel this solicitation, all subject to compliance with applicable laws and the City's public contracting rules.

City reserves the right, subject to the City's public contracting rules and applicable statutes, to reject any and all proposals and to waive any minor informality when to do so would be advantageous to the City.

G. Attachments

- G-1.0 Financial Information about the Airport
- G-2.0 Statistics about Traffic at the Airport
- G-3.0 Airport Layout Plan
- G-4.0 List of Equipment and Buildings included in the Agreement
- G-5.0 FAA Grant Assurances
- G-6.0 FAA Airport Certification Program Handbook
 USDOT Airport Certification Program Handbook

ATTACHMENT G-1.0 FINANCIAL INFORMATION ABOUT THE AIRPORT

CITY OF NEWPORT, OREGON AIRPORT FUND SCHEDULE OF REVENUES AND EXPENDITURES

	2013-14	2014-15	2015-16
Revenues	Actual	Actual	Budget
JET FUEL REVENUE	\$ 400,49		
AVGAS REVENUE	73,34		
OIL	66		
PILOT SUPPLIES	97.		
FOOD CATERING	1,38	3 544	
TIE DOWN	13	7 122	100
SERVICE PROVIDED FOR SEWER FND	30,70		,
RENTS & LEASES CONCESSIONS	53,01		,
INTEREST ON INVESTMENTS	39	.,	,
MISC. SALES & SERVICES	2,600		
Total revenues	2,149		
rotar revenues	565,85°	7 495,410	343,965
Expenditures			
WAGES & SALARIES	\$ 100,370	77,425	116 105
OVERTIME	11,869		,
ON-CALL	6,600		,
INSURANCE BENEFITS	29,469		,
FICA EXPENSES	9,014	,	,
RETIREMENT	20,995		•
WORKER'S COMPENSATION	2,748	3 2,852	-
UNEMPLOYMENT INSURANCE	1,365	1,498	773
PROFESSIONAL SERVICES	10,069	,	8,000
FINANCIAL PROFESSIONAL SERVICE LEGAL PROFESSIONAL SERVICES	15,485	,	10,000
EMPLOYMENT SERVICES	11,857	,	2,000
OTHER PROFESSIONAL SERVICES	33,717		28,000
UTILITIES - ELECTRIC	1,925 12,731		2,000 12,500
UTILITIES - WATER & SEWER	12,731	,	6,600
UTILITIES - OTHER	4,296		1,800
BUILDING & GROUNDS EXPENSES	46,621		34,000
PERMITS/LICENSES EXPENSES	2,405		3,800
OTHER PROPERTY SERVICES	517	. 0	600
CLEANING EXPENSES	6,858	5,102	5,000
VEHICLE EXPENSES	16,626	6,090	13,000
EQUIPMENT EXPENSES MAINTENANCE AGREEMENTS	11,444	•	31,000
INFRASTRUCTURE EXPENSE	5,615	- 7	5,000
LEASE EXPENSES	0 1,127	•	10,000
RENTAL EXPENSES	3,146		1,000 4,500
INSURANCE PREMIUM & EXPENSES	17,063	•	20,733
COMMUNICATIONS EXPENSES	5,182		4,200
ADVERTISING & MARKETING EXP	372	.,	500
PRINTING & BINDING	279		500
TRAVEL & MEETING EXPENSES	430	3,255	3,500
MEMBERSHIPS, DUES & FEES	305		560
TRAINING	8,619		4,310
PROGRAMS & PROGRAM SUPPLIES OTHER OPERATING EXPENSES	0		100
OFFICE SUPPLIES	1,031	7,594	8,800
BOOKS/PERIODICALS/DVD & VIDEO	6,703 0	9,683	12,000
POSTAGE/SHIPPING EXPENSES	323	600 403	600 400
CONCESSIONS & CATERING	2,134	2,753	1,500
AMMUNITION & FIREARMS	48	1,514	1,300
CLOTHING & UNIFORMS	297	495	500
GENERAL EXPENSES	3,409	3,025	2,700
SAFETY & HEALTH EXPENSES	31	6	0
NON-CAPITAL EQUIPMENT	12,980	0	0
FUEL EVENERA	9,601	6,103	6,500
JET FUEL EXPENSES	315,215	168,236	105,000
AV-GAS EXPENSES SERV PROVIDED BY GENERAL FUND	44,510	102,108	70,000
SERVING VIDED BY GENERAL PUND	53,552 848,953	54,679 689,312	66,281
OPERATING SUBSIDY			
ן קונעסט מיווי אוני	(283,096)	(193,902)	(337,650)

ATTACHMENT G-2.0 STATISTICS ABOUT TRAFFIC AT THE AIRPORT

FY 14/15 Aircraft logged* & Total gallons pumped											
MONTH	Arrival	Departure	Total fuel pumped								
July	281	268	7256								
August	136	122	5519.5								
September	291	280	8981.1								
October	301	287	7564								
November	245	233	10220.2								
December	224	208	8674.4								
January	337	325	9296.7								
February	304	300	5616.4								
March	421	408	5056								
April	399	399	2952.6								
May	289	285	2699								
June	447	445	11366.6								
TOTAL	3675	3560	85202.5								

^{*}Aircraft logged- are aircraft observed using ONP i.e.(full stops, touch & goes, flyby, & low approaches) form 8am - 5pm, seven days a week. Any aircraft that come in after hours may not get logged.

FY 14/15 100LL gallons pumped											
MONTH	100LL	Total 100LL									
July	805	919	1724								
August	274.5	599	873.5								
September	883.1	1041	1924.1								
October	316	778	1094								
November	267.2	488	755.2								
December	106.4	408	514.4								
January	320.7	650	970.7								
February	350.4	491	841.4								
March	399	633	1032								
April	484.6	684	1168.6								
May	522	646	1168								
June	1255.6	768	2023.6								
TOTAL	5984.5	8105	14089.5								

FY 14/15 Jet-A gallons pumped											
MONTH	Jet-A	Jet-A+	Total Jet-A								
July	947	4585	5532								
August	60	4586	4646								
September	173	6884	7057								
October	1663	4807	6470								
November	2056	7409	9465								
December	1946	6214	8160								
January	1315	7011	8326								
February	320	4455	4775								
March	3059	965	4024								
April	1150	634	1784								
May	1009	522	1531								
June	4559	4784	9343								
TOTAL	18257	52856	71113								

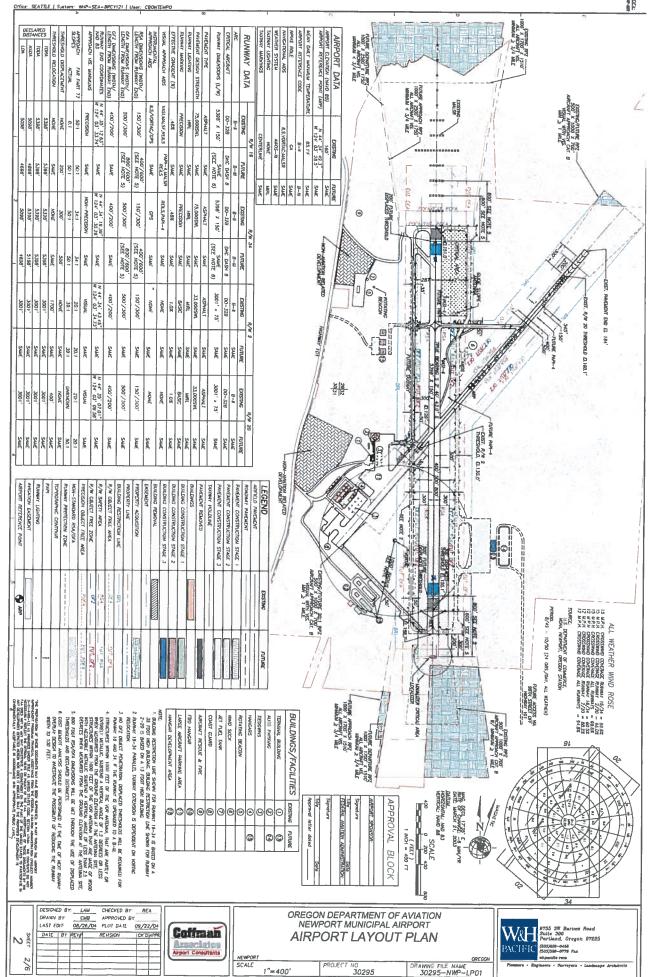
FY 14/15 Rental cars								
MONTH								
July	16							
August	3							
September	10							
October	5							
November	2							
December	1							
January	11							
February	8							
March	7							
April	10							
May	8							
June	28							
TOTAL	109							

FY 14/15 Co	FY 14/15 Courtesy Cars									
MONTH										
July	16									
August	2									
September	9									
October	6									
November	1									
December	1									
January	23									
February	17									
March	41									
April	36									
May	20									
June	43									
TOTAL	215									



ATTACHMENT G-3.0 AIRPORT LAYOUT PLAN





ATTACHMENT G-4.0

LIST OF EQUIPMENT AND BUILDINGS INCLUDED IN THE AGREEMENT

2000 INT TRUCK KUBOTA	YAMAH 2000 ST	VAISAL/ STAT	AUTOM,	VAISAL	LEKTRO	2005 KU	0093	0092	0080	0054	0011	006.12	006.11	006.09	006.08	006.07	006.06	006.05	006.04	006.03	006.01
2000 INTERNATIONAL 2000 GAL JET A FUEL TRUCK KUBOTA FRONT END MOWER & BROOM	YAMAHA GRIZZLY ATV 2000 STERLING JET TANKER TRUCK	VAISALA CEILOMETER SENSOR FOR AWOS STAT	AUTOMATED WEATHER STATION W/TOWER	VAISALA VISIBILITY SENSOR FOR AWOS STAT	LEKTRO AIRCRAFT TUG	2005 KUBOTA TRACTOR W/ATTACHMENTS		1987 AMERTEK CRASH TRUCK	1995 CHEVROLET ASTROVAN	1996 FORD CROWN VICTORIA	1997 FORD CROWN VICTORIA	STORAGE SHED	VEHICLE/EQUIPMENT SHED @ FUEL DEPOT	CHAIN LINK FENCE - 8 MILES	FUEL TANKS	TERMINAL/OFFICES/HANGER	NESTED T HANGERS	LIGHTING/RADIO BUILDING	AWOS/BEACON SYSTEM	QUONSET HUT	FED EX BUILDING (PORTABLE)
416070H919855 1700-A	8YMXX.349AAA 2FZHAFABXYAF66773					2GCEK14H3K1212193 52787 N	1FTSX21588EB40869	2B9A2Y275HD032032	1GNE119WXSB26344	6173	2FALP71W2VX144670		DEPOT								
00-A AIRPORT AIRPORT	350 AIRPORT AIRPORT	AIRPORT	AIRPORT	AIRPORT	AIRPORT	AIRPORT M125X AIRPORT	AIRPORT	AIRPORT	AIRPORT	AIRPORT	AIRPORT	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)	120 SE 84TH ST - (NEWPORT)

ATTACHMENT G-5.0 FAA GRANT ASSURANCES



AIRPORT SPONSOR & AIRPORT USER RIGHTS AND RESPONSIBILITIES



AIRPORT SPONSOR & AIRPORT USER RIGHTS AND RESPONSIBILITIES

The rights and responsibilities of the sponsors and users of federally obligated public-use airports are based on Federal law. In exchange for Federal airport development assistance (including the transfer of Federal property for airport purposes), airport sponsors make binding commitments to assure that the public's interest in civil aviation will be served. An airport sponsor's responsibilities are commonly referred to as its Federal grant obligations or grant assurances.

The Federal Aviation Administration (FAA) has a statutory mandate to ensure that airport owners comply with their grant obligations. <u>FAA Order 5190.6B</u>, <u>Airport Compliance Manual</u>, issued September 30, 2009, generally provides the policies and procedures to be followed by the FAA in carrying out this duty. The Order is not regulatory and is not controlling with regard to airport sponsor conduct; rather it establishes the policies and procedures to be followed by FAA personnel in carrying out the FAA's responsibilities for ensuring airport compliance.

The FAA Airport Compliance Program is designed to ensure the availability of a national system of safe, properly-maintained, public-use airports operated in a manner consistent with the airport owners' Federal obligations and the public's investment in civil aviation. The Airport Compliance Program does not control or direct the operation of airports; rather, it monitors the administration of the valuable rights pledged by airport sponsors to the people of the United States in exchange for monetary grants and donations of Federal property to ensure that the public interest is being served. More information about the FAA's Airport Compliance Program is available.

From time to time, individual airport users and airport sponsors may view these grant obligations differently. In most cases, airport users and airport sponsors are able to work together to identify a solution which is consistent with the airport sponsor's obligations and acceptable to both parties. However, when the two parties cannot come to an agreement, they may ask the FAA to help them interpret how the airport sponsor's obligations apply. The following discussion will serve as a guide to current FAA policy interpretation of the applicable laws and those sponsor assurances which commonly affect aeronautical users' rights at federally obligated public-use airports nationwide. The complete list of sponsor assurances is available.

Airport Owner Rights and Powers

Grant Assurance 5, *Preserving Rights and Powers*, requires, in pertinent part, that the sponsor of a federally obligated airport:

"...will not take or permit any action which would operate to deprive it of any of the rights and powers necessary to perform any or all of the terms conditions, and assurances in the grant agreement without the written approval of the Secretary, and will act promptly to acquire, extinguish or modify any outstanding rights or claims of right of others which would interfere with such performance by the sponsor."



Put simply, an airport sponsor is prohibited from taking any action which could preclude it from complying with its grant obligations. For example, an airport sponsor may not enter into a management agreement which would result in exclusive use or discrimination at the airport. Airport sponsors are strongly encouraged to use strong subordination clauses to ensure their ability to comply with Grant Assurance 5.

In addition to obligating the airport sponsor to preserve its rights and powers to carry out all grant agreement requirements, this assurance also places certain limitations on the sponsor's use of airport land. Most real estate transactions require prior FAA approval, and airport sponsors are prohibited from encumbering airport property.



Use on Reasonable and Not Unjustly Discriminatory Terms

Grant Assurance 22, Economic Nondiscrimination, requires, in pertinent part, that the sponsor of a federally obligated airport:

- "...will make its airport available as an airport for public use on reasonable terms, and without unjust discrimination, to all types, kinds, and classes of aeronautical uses." Assurance 22(a)
- "...may establish such equal and not unjustly discriminatory conditions to be met by all users of the airport as may be necessary for the safe and efficient operation of the airport."

 Assurance 22(h)
- "...may...limit any given type, kind, or class of aeronautical use of the airport if such action is necessary for the safe operation of the airport or...to serve the civil aviation needs of the public." Assurance 22(i)

Subsection (h) qualifies subsection (a) and subsection (i) represents an exception to subsection (a) to permit the sponsor to exercise control of the airport sufficient to preclude unsafe and efficient use of navigable airspace which would be detrimental to the civil aviation needs of the public. However, any airport sponsor restrictions on aeronautical activities based upon safety and efficiency under Assurance 22(i) must be adequately justified and supported, and they must be approved in advance by the FAA. In all cases, the FAA is the final arbiter regarding aviation safety and will make the determination regarding the reasonableness of any proposed measure to restrict, limit, or deny aeronautical access to the airport. The FAA considers it inappropriate to provide federal assistance for improvements to airports where the benefits of such improvements will not be fully realized due to inherent restrictions on aeronautical activities.

Federally obligated airport sponsors are required to operate airports for the use and benefit of aeronautical users and to make those airports available to all types, kinds, and classes of aeronautical activities on fair and reasonable terms, and without unjust discrimination. However, airport sponsors may adopt reasonable commercial minimum standards and/or airport rules and regulations.

Airport sponsors have an obligation to treat in a uniform manner those users making the same or similar use of the airport. However, an airport sponsor may treat similarly situated airport users differently, including rental rates, lease terms, etc., as long as those differences are not unjust. Typically, in order to sustain an allegation of unjust economic discrimination, a complainant must establish they requested similar terms and conditions as another similarly situated user, but was denied those terms for unjust reasons.

Restrictions on Self-servicing of Aircraft

Grant Assurance 22(f) provides that an airport sponsor:



"...will not exercise or grant any right or privilege which operates to prevent any person, firm,or corporation operating aircraft on the airport from performing any services on its own aircraft with its own employees (including, but not limited to, maintenance, repair, and fueling) that it may choose to perform."

The FAA considers the right to self-service as prohibiting the establishment of any unreasonable restriction on the

owners or operators of aircraft regarding the servicing of their own aircraft and equipment. When airport users and airport sponsors disagree about whether or not a restriction is reasonable and a formal complaint is filed, the FAA becomes the final arbiter in the matter.

Aircraft owners must be permitted to fuel, wash, repair, and otherwise take care of their own aircraft with their own personnel, equipment, and supplies. The airport sponsor, however, is obligated to operate the airport in a safe and efficient manner. The establishment of fair and reasonable rules, applied in a not unjustly discriminatory manner, governing the introduction of equipment, personnel, or practices which would be unsafe, unsightly, detrimental to the public welfare, or which would affect the efficient use of airport facilities by others, is not unreasonable.

The Prohibition Against Exclusive Rights

Grant Assurance 23, Exclusive Rights, provides, in pertinent part, that the sponsor of a federally obligated airport:

"...will permit no exclusive right for the use of the airport by any persons providing, or intending to provide, aeronautical services to the public..."

The fact that an aeronautical activity is provided by only one entity does not necessarily establish an exclusive rights violation. An exclusive rights violation is the denial by an airport sponsor to afford other qualified parties an opportunity to be an on-airport aeronautical service provider.

Although federally obligated airports may impose qualifications and minimum standards upon those who engage in aeronautical activities, the FAA has taken the position that the application of any unreasonable requirement or standard that is applied in an unjustly discriminatory manner may constitute a constructive grant of an exclusive right. When airport users and airport sponsors disagree about whether or not a requirement is reasonable and a formal complaint is filed, the FAA becomes the final arbiter in the matter.

Grant Assurance 23 provides for two limited exceptions. An airport sponsor may choose to offer some or all aeronautical services itself and exclude other entities from competing with these services. This is referred to as the airport sponsor's proprietary exclusive right. If an airport sponsor chooses to exercise its proprietary exclusive right to offer aeronautical services, it must do so with its own resources and its own employees; airport sponsors may not contract out their proprietary exclusive right. The second exception applies when the airport sponsor faces unreasonably costly, burdensome, or impractical challenges in accommodating more than one fixed-base operator to provide a service and adding a second fixed-base operator would result in a reduction in space leased to and actively used by the existing fixed-base operator.

Airport Rates and Charges

Grant Assurance 24, Fee and Rental Structure, provides, in pertinent part, that the sponsor of a federally obligated airport:

"...maintain a fee and rental structure for the facilities and services at the airport which will make the airport as self-sustaining as possible under the circumstances existing at that particular airport, taking into account such factors as the volume of traffic and economy of collection."

The airport sponsor's obligation to make an airport available for public use does not preclude the owner or sponsor from recovering the cost of providing the facility. The owner or sponsor is expected to recover its costs through the establishment of fair and reasonable fees, rentals, or other user charges that will make the airport as self-sustaining as possible under the circumstances existing at the particular airport.

The FAA's Policy Regarding Airport Rates and Charges (61 Fed. Reg. 31994; June 21, 1996 as



amended) provides comprehensive guidance on the legal requirement that airport fees be fair, reasonable, and not unjustly discriminatory. Federal law does not prescribe a single approach to rate-setting; airports may utilize their preferred methodology as long as that methodology is applied consistently to similarly-situated aeronautical users and conforms to other requirements outlined in the FAA's Rates and Charges Policy. Ordinarily, the FAA will not investigate the reasonableness of a general aviation airport's fees absent evidence of a progressive accumulation of surplus aeronautical revenues.

The Use of Airport Revenue

Grant Assurance 25, Airport Revenues, provides, in pertinent part, that:

"All revenues generated by the airport and any local taxes on aviation fuel established after December 30, 1987, will be expended by it for the capital or operating costs of the airport; the local airport system; or other local facilities which are owned or operated by the owner or operator of the airport and which are directly and substantially related to the actual air transportation of passengers or property; or for noise mitigation purposes on or off the airport..." Assurance 25(a)

Revenue generated by the airport includes aeronautical and nonaeronautical rents, fees, charges, and other payments received by the airport sponsor. Airport revenue must be used for the operational and capital costs of the airport, the local airport system, or other facilities owned or operated by the airport owner or operator and directly and substantially related to the air transportation of passengers or property. Certain airports are exempted from this requirement because the law grandfathers certain financial arrangements that existed prior to September 3, 1982.

The FAA's Policy and Procedures Concerning the Use of Airport Revenue (64 Fed. Reg. 7696; February 16, 1999) provides several examples of unlawful revenue diversion. Some of these examples include:

- Paying in excess of the value of goods or services the airport receives;
- Improper cost allocations;
- Charging less than fair market value rental rates to nonaeronautical users, including the sponsor itself;
- Directly subsidizing air carriers;
- Using airport revenue for general economic development activities:
- Paying for marketing and promotions not related to the airport:
- Loaning money to other entities at less than prevailing rates; and
- Using airport revenue to participate in some types of community events.

COMPLAINT RESOLUTION

The FAA's role in adjudicating disputes between airport users and airport sponsor's is to ensure the sponsor's compliance with its Federal obligations. When allegations made in a complaint are verified, the FAA works with the airport sponsor to develop a corrective action plan to address the findings of noncompliance. Please note that the FAA does not have the legal authority to award monetary judgments or order payment for damages.

Informal Complaint Process

Under 14 Code of Federal Regulations § 13.1, any person who knows of a violation of Federal aviation laws, regulations, rules, policies, or orders may report the violation to the FAA informally as a "report of violation." Airport users may report allegations of grant assurance violations to the FAA under Section 13.1. This is commonly referred to as an "informal complaint."

The FAA strongly encourages individuals seeking to file informal complaints under 14 CFR, § 13.1, to do so in writing. A telephone conversation may not capture all the details of the alleged violations while the written submission is able to emphasize all the issues and concerns.

Informal complaints of alleged violations are primarily addressed through the FAA's review of written submissions. Therefore reports must:

- 1. Clearly state each alleged violation;
- 2. Identify the specific grant assurance(s) alleged to have been violated:
- 3. Provide a comprehensive, detailed description of the alleged violation, including the actions and/ or inactions taken by the airport sponsor which result in the alleged violation;
- 4. Provide issue-by-issue supporting arguments, information and documentation; and
- 5. Include a summary of the actions you have taken to bring the perceived violation(s) to the attention of the airport sponsor and any efforts to resolve the issues directly with the airport sponsor.

Factually accurate supporting detail is essential for us to effectively evaluate each allegation and to establish a basis for determining the validity of each allegation. Please be advised that information and documents provided to the FAA are not considered confidential and are subject to public release under the Freedom of Information Act.



The FAA's local Airports District Office or Regional Airports Division investigates informal complaints. Allegations which do not fall within the scope of FAA jurisdiction or which lack sufficient clarity to permit evaluation will not be reviewed further. The remaining allegations will be investigated to determine whether further FAA action is warranted. The investigative process requires the FAA to contact the airport sponsor.

A list of <u>FAA Airports District and Regional Offices</u> is available.

There are no regulatory time frames associated with the Part 13.1 process. The FAA strives to investigate and conclude informal complaints within 120 days from receipt of the complaint. However, extenuating factors such as time required to obtain additional factual information, the complexity of the allegations, the need to coordinate with other offices within the FAA, and office workload requirements, etc. may preclude the investigating office from meeting this target deadline.

Upon completion of the investigation, a preliminary determination setting forth the Region's position on the allegations is sent to both the complainant and the airport sponsor. This preliminary determination is not a final agency decision subject to judicial review.

Formal Complaint Process

<u>FAA Rules of Practice for Federally-Assisted Airport Proceedings</u>, 14 Code of Federal Regulations § 16 is the process available to substantially affected complainants seeking a final agency decision. The FAA's Office of Airport Compliance conducts FAA investigations under Part 16. These enforcement procedures were published in the Federal Register (61 Fed. Reg. 53998, October 16, 1996) and became effective on December 16, 1996.

In order to file a formal complaint under 14 CFR, Part 16, the complainant must be "directly and substantially affected" by any alleged noncompliance of a federally obligated airport. Prior to filing a complaint, the parties are required to initiate and engage in good faith efforts to resolve the disputed matter informally. A complaint will not be considered unless the person or authorized representative filing the complaint certifies that substantial and reasonable good faith efforts to resolve the issue have been made and that there is no prospect for a timely resolution.

Formal complaints are filed with the FAA Part 16 Airport Proceedings Docket in the Office of the Chief Counsel. Documents filed with the FAA must be typewritten or legibly printed. The mailing address should read:

FAA Part 16 Airport Proceedings Docket AGC-610 Federal Aviation Administration 800 Independence Ave., SW Washington, DC 20591

The complaint should:

- 1. State the name and address of each person who is the subject of the complaint and, with respect to each person, the specific provisions of each law, grant assurance, and/or surplus property agreement that the complainant believes were violated;
- 2. Provide a concise but complete statement of the facts relied upon to substantiate each allegation;
- 3. Describe how the complainant was directly and substantially affected by the things done or omitted to be done by the respondent(s); and
- 4. Provide a summary of the actions taken to bring the perceived violation(s) to the attention of the airport sponsor and any efforts to resolve the issues directly with the airport sponsor.

The original and three copies of each document should be filed with the FAA Part 16 Airport Proceedings Docket. The original should be signed by the person filing it or the person's duly authorized representative.

A certificate of service should accompany all documents when they are filed. The certificate must certify concurrent service on the FAA and all parties named in the complaint as persons responsible for the alleged action(s) or omission(s) upon which the complaint is based. The certificate of service should be in substantially the following form:

I hereby certify that I have this day served the fore	going [name of d	locument] on th	e following
persons at the following addresses and facsimile r	numbers (if also s	served by facsing	nile) by
[specify method of service]:			

[list person, a	addresses,	facsimile	numbers
Dated this	da	ay of	, 20
[signature], f	or [party]		

After a formal complaint is received, the FAA has 20 days to either docket or dismiss the complaint. Formal complaints are dismissed when the complainant lacks standing, does not follow the correct procedures to file the complaint, or fails to document good faith efforts to resolve the matter informally.

Once a formal complaint is docketed, the airport sponsor has 20 days to file its answer. The complainant may file its reply within 10 days of the date of service of the answer. The airport sponsor may file a rebuttal within 10 days of the date of service of the complainant's reply. The FAA has 120 days, from the date of the last pleading submitted, to conduct its investigation and issue a Director's Determination.

Any party adversely affected by the Director's Determination may appeal the initial determination to the Associate Administrator for Airports within 30 days after the date of service of the initial determination. The Associate Administrator will render a Final Agency Decision which may be appealed to the U.S. Court of Appeals.

Prior to filing a formal complaint, please review the Frequently Asked Questions about Part 16.

The <u>Part 16 Decision Database</u> contains copies of all Director's Determinations and Final Agency Decisions issued. Oftentimes, complaints focus on similar issues, so understanding how the FAA has decided a case in the past may be helpful.



RESOURCES AND REFERENCES

Airport Compliance Program http://www.faa.gov/airports/airport_compliance/

FAA Order 5190.6B, Airport Compliance Manual http://www.faa.gov/airports/resources/publications/orders/compliance-5190-6/

Sponsor Assurances

http://www.faa.gov/airports/aip/grant assurances/media/airport sponsor assurances 2012.pdf

FAA's Policy Regarding Airport Rates and Charges http://www.faa.gov/airports/airport compliance/media/airports rates charges policy with amendments.pdf

FAA's Policy and Procedures Concerning the Use of Airport Revenue http://www.faa.gov/airports/resources/publications/federal_register_notices/media/obligation_final99.pdf

FAA's Advisory Circular on Exclusive Rights at Federally Obligated Airports http://www.faa.gov/documentLibrary/media/advisory_circular/150-5190-6/150_5190_6.pdf

FAA's Advisory Circular on Minimum Standards for Commercial Aeronautical Activities http://www.faa.gov/documentLibrary/media/advisory_circular/150-5190-7/150_5190_7.pdf

14 Code of Federal Regulations § 13.1 http://www.gpo.gov/fdsys/pkg/CFR-2011-title14-vol1/xml/CFR-2011-title14-vol1-part13.xml#seqnum13.1

14 Code of Federal Regulations § 16 http://www.gpo.gov/fdsys/pkg/CFR-2011-title14-vol1-part16.xml

Frequently Asked Questions about Part 16 http://part16.airports.faa.gov/index.cfm?page=FAQ

Part 16 Decision Database http://part16.airports.faa.gov/index.cfm?page=CaseFileSearch



ATTACHMENT G-6.0

FAA AIRPORT CERTIFICATION PROGRAM HANDBOOK

(Link to Document - FAA Airport Certification Program Handbook)



TO:

Spencer Nebel, City Manager

FROM:

Peggy Hawker, City Recorder/Special Projects Director

SUBJ:

Hangar Leases

DATE:

October 8, 2015

Several years ago, the Airport Committee, in coordination with city staff and legal counsel developed a new lease for box hangars and T-hangars. The leases were sent to all hangar lessees at that time.

There are 23 box hangars at the Newport Municipal Airport - three of them are considered "executive hangars." A few months ago, staff sent the new lease to all the box hangar lessees who had not signed the document a few years ago when it was initially developed and sent to each lessee. As of today, 20 box hangar lessees have signed the new version of the lease, and three have not signed the document. The three lessees yet to sign the revised lease are: Tango Air, Inc.; Dennis Reno; and Chuck Wiese. Of the three lessees not having signed the new lease, Tango Air, Inc. and Chuck Wiese are current in their lease payments, and Dennis Reno has a delinquency in the amount of \$146.25. Of course, the tenants who have not signed the new lease are paying \$0.18 per square foot while the new lease rate is \$0.22 per square foot.

There are 10 T-hangars at the Airport. Of this number, three have not signed the new lease, and several have leases for hangars that are occupied by other users. In the next few weeks, staff will be sending the new T-hangar lease to those not having signed, and clarifying that all current leases belong to the actual users of each of the T-hangars.

Please let me know if you have questions.



Check us out on the Facebook page to see all the awesome stuff that happens at ONP! https://www.facebook.com/Newport-Airport-196744863708385/timeline/

We are having some issue with the fuel farm. Fuel farm cost inspection came back and the fuel farm restoration of the AV tank is over \$35,000.

Bought three new picnic tables. They were stained and water sealed. When the construction crew is out of the south area we will put them out. I have added pictures further in the report.

FBO ONP gear is selling slowly right now.

The construction on the FBO has started. They will be residing the south wall then working on the roof in sections while strengthening the interior steel structure. Project is to last 60 days, weather pending.

The Hot water heater in the FBO will is not working waiting to find out from plumber what needs to happen.

Self-serve hose reel will be fixed this month.

AV-truck has no issues to report.

Jet-A truck had no issue to report.

White Crown Vic went to service for electrical problem. It is working and back up and running.

No issues with operations truck.

No issues with Kubota.

Old ARFF truck was pick up by new owner from Idaho.

No issues to report with gate operators. Continue lubing and tightening chains when needed.

New apron light poles are up and three are light. The fourth one is missing a wire and Public works will have to come back out to correct it.

Wild life hazing still is continually busy with smaller birds and geese. We have had several flocks that have been hazed out of the field. USDA Rod Perkins informed us that we have a bear off the south end of the airport and a mother with two cubs on the north end. No other sightings of cougars, deer, or coyote inside the fence.

Night inspections have found no new issues with field lighting.

16 PAPI has had no issues to report.

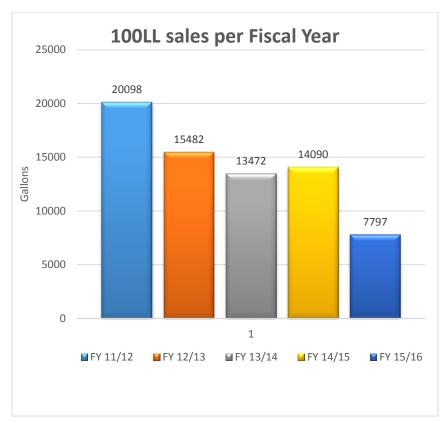
FAA completed upgraded to the VOR with new radios and added concrete antenna structures.

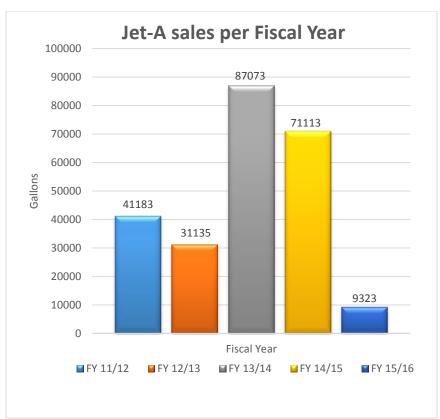
No issues with approach lighting (MALSR).

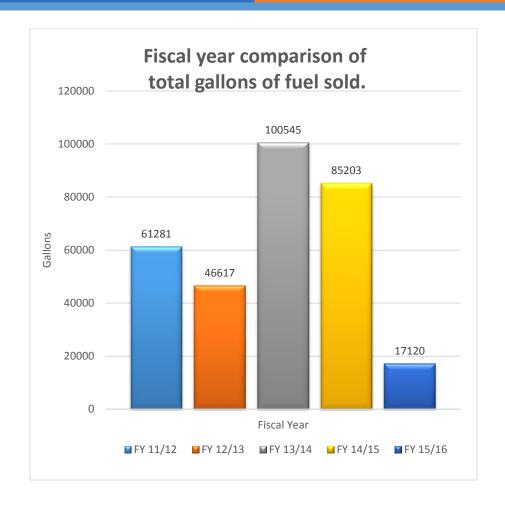
Following is how we finished the month of September.

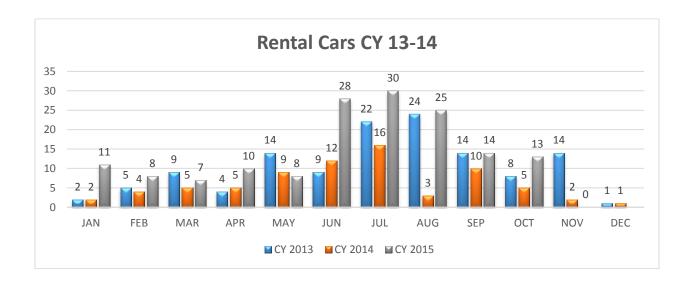
1

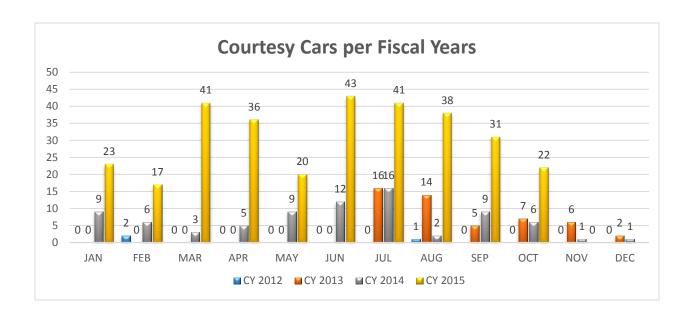
Aircraft Quantity Fuel Consumption								
Airc	ratt (Luan	tity		Fuel Consumption			
Month	IN	OUT	Tot.A.O	Jet A	Av Gas	Self Serve	Total	
July	519	512	1031	3186	1411	1041	5638	
Aug	490	492	982	3265	890	1065	5220	
Sept	439	435	874	1110	1351	953	3414	
Oct	296	298	594	1402	473	613	2488	
Nov	4	7	11	360	0	0	360	
Dec								
Jan								
Feb								
Mar								
Apr								
May								
Jun								
Cur. FY	1748	1744	3492	9323	4125	3672	17120	
FY 14/15	3675	3560	7235	71113	5985	8103	85201	
FY 13/14	3175	2896	6071	87073	4098	9374	100546	
FY 12/13	3121	3083	6204	31135	4430	11049	46614	
FY 12/11	3219	3181	6400	41183	4275	15823	61281	
FY 10/11	3023	3085	6108	73458	4119	12004	89581	
Average	3243	3161	6404	60792	4581	11271	76644	











Thank you for your time, Lance Vanderbeck City Of Newport Airport Operations Manager

I have attached our local area's fuel prices for Jet-A and 100LL.

Jet-A prices within 65 miles of Newport, OR 97365

Jet A \$3.30—\$4.85 Average \$4.09

KONP Newport Municipal Airport Newport, OR Newport Municipal Airport Phillips 66 FS \$4.28

KCVO Corvallis Municipal Airport Corvallis, OR Corvallis Aero Service EPIC FS \$4.50

6S2 Florence Municipal Airport Florence, OR Florence Airport Volunteer Group SS \$4.04

KEUG Mahlon Sweet Field Airport Eugene, OR Atlantic Aviation EPIC FS \$4.85

KSLE McNary Field Airport Salem, OR Salem Aviation Fueling @ Salem Air Center EPIC FS \$4.51

KTMK Tillamook Airport Tillamook, OR Tillamook Airport Phillips 66 PS \$3.89

KMMV Mc Minnville Municipal Airport Mc Minnville, OR Cirrus Aviation
Ascent FS \$3.30

77S Hobby Field Airport Creswell, OR Creswell Airport Phillips 66 SS \$4.20

17S Chehalem Airpark Newberg, OR Precision Helicopters PS \$3.89

2S6 Sportsman Airpark Newberg, OR Sportsman Airpark independent FS \$3.45

100LL Avgas prices within 50 miles of Newport, OR 97365

100LL \$4.29—\$5.57 Average \$4.91

KONP Newport Municipal Airport Newport, OR
Newport Municipal Airport Phillips 66 SS \$5.16 FS \$5.26

KCVO Corvallis Municipal Airport Corvallis, OR Corvallis Aero Service EPIC SS \$4.99 FS \$5.50

6S2 Florence Municipal Airport Florence, OR Florence Airport Volunteer Group SS \$4.60

7S5 Independence State Airport Independence, OR Nutsch Aviation Phillips 66 SS \$4.45 Independence Aviation LLC SS \$4.55

S12 Albany Municipal Airport Albany, OR Infinite Air Center, LLC EPIC SS \$4.49

KEUG Mahlon Sweet Field Airport Eugene, OR Atlantic Aviation EPIC SS \$4.87 FS \$5.57

S30 Lebanon State Airport Lebanon, OR LebanAir Aviation independent SS \$4.59

KSLE McNary Field Airport Salem, OR Salem Aviation Fueling @ Salem Air Center EPIC SS \$4.99 FS \$5.50

KTMK Tillamook Airport Tillamook, OR Tillamook Airport Phillips 66 SS \$4.99

KMMV Mc Minnville Municipal Airport Mc Minnville, OR Cirrus Aviation
Ascent SS \$4.55 FS \$4.70



New picnic tabels.



The last of the old Picnic tables.







Off loading of meterial for FBO restoration.