



AUTHORIZATION FOR AGREEMENTS, MOUs, OR OTHER DOCUMENTS OBLIGATING THE CITY

All contracts, agreements, grant agreements, memoranda of understanding, or any document obligating the city (with the exception of purchase orders), requires the completion of this form. The City Manager will sign these documents after all other required information and signatures are obtained.

Document: PALO ALTO Cortex / PA1410 Date: 6-25-24

Statement of Purpose: To buy new AV & Firewall & installation services

Department Head Signature: [Signature]

Remarks, if any: _____

City Attorney Review and Signature: See email Date: 6-19-24

Other Signatures as Requested by the City Attorney: _____

Signature Date: _____

Budget Confirmed: Yes No N/A

Certificate of Insurance Attached: Yes No N/A 6/3/24

City Council Approval Needed: Yes No Date: _____

After all the above requested information is complete and signatures obtained, return this form, along with the original document to the City Manager for signature. No documents should be executed prior to the City Manager's approval as evidenced by signature of this document.

City Manager Signature: [Signature] Date: 6-25-2024
Acting City manager

Once all signatures and certificates of insurance have been obtained, return this document, along with the original, fully-executed agreement, MOU, or other document to the City Recorder. A copy of grant agreement and all project funding documents, must be forwarded to the Finance Department for tracking and audit purposes.

City Recorder Signature: _____ Date: _____

Date posted on website: _____

Travis Reeves

From: David Allen
Sent: Wednesday, June 19, 2024 3:37 PM
To: Travis Reeves; Spencer Nebel
Cc: Erik Glover; Steve Baugher; Linda Wertman
Subject: Re: reDESIGN Palo Alto Firewall and Cortex EDR

Okay, thanks ... I didn't notice it when I glanced through the 6/03 agenda this morning. I only caught the reference to Dell Financial Services in the title of the agenda item (below):

"9.B Authorization to Lease through Dell Financial Services, LLC, for Replacement of Firewall Hardware and Antivirus and XDR Software for Clients and Servers, with implementation services provided by [re]DESIGN a Dell and Palo Alto Partner"

From: Travis Reeves
Sent: Wednesday, June 19, 2024 3:07 PM
To: David Allen; Spencer Nebel
Cc: Erik Glover; Steve Baugher; Linda Wertman
Subject: Re: reDESIGN Palo Alto Firewall and Cortex EDR

Good afternoon David,
This is the one that was brought before the Local Contract Review board On June 3rd, and approved. I just wanted to make sure of what was needed from you as I am working on the PO. Thank you for your advice and guidance. I will proceed with the PO, as long as Spencer is good with moving forward.

Travis Reeves
IT Director

The City of Newport, Oregon

t.reeves@newportoregon.gov
541.574.0622

From: David Allen <D.Allen@NewportOregon.gov>
Sent: Wednesday, June 19, 2024 2:52:35 PM
To: Travis Reeves <T.Reeves@NewportOregon.gov>; Spencer Nebel <S.Nebel@NewportOregon.gov>
Cc: Erik Glover <E.Glover@NewportOregon.gov>; Steve Baugher <S.Baugher@NewportOregon.gov>; Linda Wertman <l.wertman@newportoregon.gov>
Subject: Re: reDESIGN Palo Alto Firewall and Cortex EDR

As with the previous reDesign contract from earlier this year, I've been told the two attached agreements have to be accepted/agreed to without any change in terms/conditions, including a master services agreement (MSA) via a link on the last page (Exhibit A). The quote no. for both agreements is the same (Quote #005400) with a total that exceeds \$150,000 when combined (see NMC 2.30.070). Therefore, it would need local contract review board approval (i.e., the

total exceeds city manager delegated authority under NMC 2.30.060), and can be added to the July 1 special meeting agenda.

As with the previous reDesign contract, the city is a member of the National Cooperative Purchase Alliance, so this can be purchased through the cooperative procurement. I have some issues/concerns with some of the terms of the MSA, such as hold harmless language, governing law, and jurisdiction, but as in the past with the previous reDesign contract and other such agreements that couldn't be changed, Spencer can decide whether or not to sign it (assuming the council/local contract review board approves/authorizes it). --David

From: Travis Reeves
Sent: Tuesday, June 18, 2024 4:35 PM
To: David Allen
Subject: reDESIGN Palo Alto Firewall and Cortex EDR

Hello David,
Attached are the documents from redesign, let me know if you need anything from me or Tyler with redesign. The attached pdfs are one for the software and one for the hardware and deployment services

Thank You,

Travis Reeves
IT Director

(o) 541.574.0622
(m) 541.272.9105
(e) t.reeves@newportoregon.gov

169 SW Coast Hwy 101
Newport, Oregon 97365

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Palo Alto Cortex

City of Newport, OR

by Sarah Reynolds
Senior Account Manager and Team Lead
The [RE]DESIGN Group
[REDACTED]

for Richard Dutton
City of Newport, OR
r.dutton@newportoregon.gov

Palo Alto Cortex

Description	Price	Qty	Ext. Price
BUILD Palo Alto Cortex XDR Pro with Premium Support	\$58,340.90	1	\$58,340.90
AC937049 CS-CoN-PAN-XDR-ADV-EP-Palo Alto Networks:Cortex XDR Pro for 1 endpoint, includes 30 days of data retention and		250	
AC937050 CS-CoN-PAN-XDR-PREMUSG-SUCCESS-Palo Alto Networks:For US Government accounts only. Cortex XDR Premium Success		1	
		Subtotal:	\$58,340.90

Antivirus Migration Services

Description	Price	Qty	Ext. Price
BUILD Antivirus Migration Services	\$2,500.00	1	\$2,500.00
Services Antivirus Migration Services		1	

Uninstall Sophos Antivirus Agent:

- Create GPO for uninstallation.
- Execute uninstallation process.
- Validate successful removal.

Install Palo Alto Networks Cortex XDR Agent:

- Create GPO for installation.
- Execute installation process.
- Validate successful installation.

Subtotal: **\$2,500.00**

Palo Alto Cortex



Prepared by:
The [RE]DESIGN Group
Sarah Reynolds
[REDACTED]
[REDACTED]

Prepared for:
City of Newport, OR
169 Southwest Coast Highway
Newport, OR 97365
Richard Dutton
r.dutton@newportoregon.gov

Quote Information:
Quote #: 005400
Version: 1
Delivery Date: 03/21/2024
Expiration Date: 04/05/2024

Quote Summary

Description	Amount
Palo Alto Cortex	\$58,340.90
Antivirus Migration Services	\$2,500.00
Total:	\$60,840.90

Acceptance and Incorporation by Reference

Acceptance of this Quote is binding and the above item(s) will be purchased in reliance thereon. All sales are final. Payment Terms are Net 30. After orders are placed, a final invoice will be provided that shall include all applicable taxes and shipping charges not included herein.

This Order together with the Master Services Agreement and Service Attachments and other terms and conditions identified on Exhibit A, all of which are incorporated herein by reference (collectively, the "Agreement") is between REDESIGN Group (sometimes referred to as "we," "us," "our," or "Provider"), and the customer found on the signature block at the end of this Order (sometimes referred to as "you," "your," or "Client"). This Agreement is effective as of the date both parties have signed below (the "Effective Date"). Both Provider and Client are sometimes referred to individually as a "Party", or together as the "Parties". Any capitalized terms in this Order not directly defined are referred to in the applicable document identified on Exhibit A of this Order. If there is a conflict between this Order, the Master Services Agreement, any Service Attachment, or Exhibit, this Order will control.

By signing or accepting this Order, Client acknowledges, represents, and warrants that it has read and agrees to the terms and conditions identified on Exhibit A to this Order which are incorporated as if fully set forth herein.

The parties hereby agree that electronic signatures to this Order shall be relied upon and will bind them to the obligations stated herein. Each party hereby warrants and represents that it has the express authority to execute this Agreement(s). This Order supersedes all prior negotiations, proposals, orders, agreements and communications between the parties regarding Provider's Services.

Provider may make changes to the Agreement at any time. If there are changes, Provider will revise the date at the top of the document. Provider may or may not provide Client with additional notice regarding such changes. Client should review the terms and conditions regularly. Unless otherwise noted, the amended terms and conditions will be effective immediately, and your continued use of the Services thereafter constitute your acceptance of the changes. If you do not agree to the amended terms and conditions, you must stop using the Services immediately. Please note, you may incur a termination fee or other third-party fees, if applicable. You may access the current version of the terms and conditions at any time by visiting <http://redesign-group.com/legal>.

The parties, acting through their authorized officers, hereby execute this Agreement.

The [RE]DESIGN Group


Signature: DocuSigned by:
Phil Sanginario
86C2F6D2D0DE4A0...

Name: Phil Sanginario

Title: President

Date: 6/26/2024

City of Newport, OR

Signature: 

Name: Erik Glouven

Title: Asst. City Manager

Date: 06-25-2024

The [RE]DESIGN Group

City of Newport, OR

Signature: _____

Name: _____

Title: _____

Date: _____

Signature: 

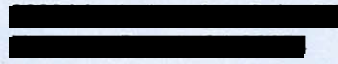
Name: Erik Glouven

Title: Acting City Manager

Date: 06-25-2024

Exhibit A

Agreement	Description
Master Services Agreement	General terms and conditions applicable to all Provider products and services
Services Attachment for Managed Services	Core managed services including monitoring, remote management, and help-desk
Data Processing Agreement	Data security and privacy agreement including statutorily required terms
Service Level Objectives	Targeted response times by tier of severity
Schedule of Services	Description of managed services offered by Provider
Schedule of 3rd Party Services	Notice of third-party services and waiver of claims



The Future Belongs to the Curious

redesign-group.com

Palo Alto

PA1410

City of Newport, OR

by Sarah Reynolds
Senior Account Manager and Team Lead
The [RE]DESIGN Group
[REDACTED]

for Richard Dutton
City of Newport, OR
r.dutton@newportoregon.gov

Palo Alto PA-1410

Description	Price	Qty	Ext. Price
BUILD (2) Palo Alto PA-1410 with 5 Years Premium Support	\$96,875.76	1	\$96,875.76
AC937051 CS-CoN-PAN-PA-1410-Palo Alto Networks:Palo Alto Networks PA-1410 (includes RM kit - PAN-1RU-RACK-KIT-4POST)		2	
AC937052 CS-CoN-PAN-PA-1410-BND-CORESEC-5YR-Palo Alto Networks:PA-1410, Core Security Subscription Bundle		2	
AC937053 CS-CoN-PAN-PA-1410-IOT-ENT-5YR-Palo Alto Networks:PA-1410, Enterprise IoT subscription, 5 years (60 months) term.		2	
AC937054 CS-CoN-PAN-PWR-450W-AC-Palo Alto Networks:PA-3400 450W spare power supply		2	
AC937055 CS-CoN-PAN-SVC-PREMUSG-1410-5YR-Palo Alto Networks:PA-1410, For US Government accounts only, Premium support, 5 years (6		2	
AC937056 CS-CoN-PAN-SFP-PLUS-SR-Palo Alto Networks:SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, dupl		1	
		Subtotal:	\$96,875.76

Firewall Exchange Migration Services

Description	Price	Qty	Ext. Price
BUILD Firewall Exchange Migration Services	\$30,000.00	1	\$30,000.00
Services Firewall Exchange Migration Services		1	
<ul style="list-style-type: none"> -Rule Migration -Tunnel Migration -NAT/PAT Migration -Address Object/Group Migration -Routing Migration -SSL VPN Configuration -MFA Configuration with Existing MFA Services -Connecting to Existing Logging/Authentication Servers -Deploying Net New Networks for [RE]DESIGN Purchased Devices/Software -Manual Migration of Existing Configurations -Rule Migration with Rule Cleanup -Address Object Migration with Object Cleanup 			
		Subtotal:	\$30,000.00

Contract Code

Description	Qty
NCPA 01-143 Contract Code C000001105509	



Palo Alto Cortex



Prepared by:
The [RE]DESIGN Group
Sarah Reynolds
405.831.8395

Prepared for:
City of Newport, OR
169 Southwest Coast Highway
Newport, OR 97365
Richard Dutton
r.dutton@newportoregon.gov

Quote Information:
Quote #: 005400
Version: 1
Delivery Date: 03/14/2024
Expiration Date: 04/05/2024

Quote Summary

Description	Amount
Palo Alto PA-1410	\$96,875.76
Firewall Exchange Migration Services	\$30,000.00
Total:	\$126,875.76

Acceptance and Incorporation by Reference

Acceptance of this Quote is binding and the above item(s) will be purchased in reliance thereon. All sales are final. Payment Terms are Net 30. After orders are placed, a final invoice will be provided that shall include all applicable taxes and shipping charges not included herein.

This Order together with the Master Services Agreement and Service Attachments and other terms and conditions identified on Exhibit A, all of which are incorporated herein by reference (collectively, the "Agreement") is between REDESIGN Group (sometimes referred to as "we," "us," "our," or "Provider"), and the customer found on the signature block at the end of this Order (sometimes referred to as "you," "your," or "Client"). This Agreement is effective as of the date both parties have signed below (the "Effective Date"). Both Provider and Client are sometimes referred to individually as a "Party", or together as the "Parties". Any capitalized terms in this Order not directly defined are referred to in the applicable document identified on Exhibit A of this Order. If there is a conflict between this Order, the Master Services Agreement, any Service Attachment, or Exhibit, this Order will control.

By signing or accepting this Order, Client acknowledges, represents, and warrants that it has read and agrees to the terms and conditions identified on Exhibit A to this Order which are incorporated as if fully set forth herein.

The parties hereby agree that electronic signatures to this Order shall be relied upon and will bind them to the obligations stated herein. Each party hereby warrants and represents that it has the express authority to execute this Agreement(s). This Order supersedes all prior negotiations, proposals, orders, agreements and communications between the parties regarding Provider's Services.

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The parties, acting through their authorized officers, hereby execute this Agreement.

The [RE]DESIGN Group

City of Newport, OR

Signature: _____

Name: _____

Title: _____

Date: _____

Signature: 

Name: Erik Glover

Title: Deputy City Manager

Date: 06-25-2024

The [RE]DESIGN Group

City of Newport, OR

DocuSigned by:
Phil Sanginario
00C2F0D2D0DE4A0...

Signature: _____
Name: Phil Sanginario
Title: President
Date: 6/26/2024

Signature: *[Handwritten Signature]*
Name: Erik Glover
Title: Acting City Manager
Date: 06-25-2024

Exhibit A

Agreement	Description
Master Services Agreement	General terms and conditions applicable to all Provider products and services
Services Attachment for Managed Services	Core managed services including monitoring, remote management, and help-desk
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[re]DESIGN

The [RE]DESIGN Group

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